

Enabling your business



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smart solutions,
market expertise
& innovative
thinking



Enabling your business

I take great pride in introducing Royal Reesink to you. Together, we aim to be an indispensable link in the supply chain. In our view, this goes far beyond the sale, rental or financial leasing of machines and systems.

Be distinctive in terms of service, quality and customisation. That is the unity in diversity of our businesses that work for customers in material handling, logistics, civil engineering, agriculture and horticulture and landscape maintenance. We also supply hydraulic components and systems that are in part complementary to the range of machinery, and Reesink Production is a manufacturer and supplier of equipment, among others, for a number of our businesses.

We serve our customers in Europe and Central Asia directly or via a closely meshed network of local dealers, continually responding to what works best for the customer, depending on the market and the sector. We serve entrepreneurs in agriculture and landscape maintenance via a network of more than five hundred dealers, whereas we often serve professionals in civil engineering, logistics and material handling directly. We deliberately opt for a broad and diversified



Revenue

646 million



EBITDA

+20.5%



EBIT

+21.9%

**FULL
LIFECYCLE**

range of machines and products of different A-brands. Typically, the brands carried by Royal Reesink lead the field in terms of total cost of ownership, durability, user-friendliness, comfort, safety and high residual value.

We offer a strong overall concept that is built around the full lifecycle of a machine or machinery, including various financing options.

**HIGH
RETURNS**

This enables customers to maximise their returns from the increasingly complex machines and systems. Robotisation, connectivity, measurability and the use of big data for trend analyses offer new options for reducing costs and increasing production.

Our employees and management are extremely experienced and committed to the company. To-

**INCREASING
PRODUCTION**

gether with our shareholders, they form the foundation of our company that enables us to optimally fulfill our customers' needs.

In brief: Enabling your business!

Gerrit van der Scheer
CEO Royal Reesink



“We offer a strong overall concept that is built around the full lifecycle of a machine or machinery, and thereby help customers to maximise returns.”

Key figures 2017

Revenue by division

in millions of euros



Revenue by division

| | |
|--|--------------------------------|
| Reesink Material Handling Equipment: 265.9 | Reesink Green Equipment: 259.6 |
| Reesink Construction Equipment: 64.8 | Reesink Industries: 55.3 |

Royal Reesink acquired the companies now named Reesink Production and Reesink Logistic Solutions and the activities of De Bruycker in 2017. The pro forma information presented for Royal Reesink includes the financial information of Reesink Production, Reesink Logistic Solutions and De Bruycker for the full year 2017.

For the full report on the financial information for 2017, please see the 2017 annual report filed with the Chamber of Commerce. The pro forma information is unaudited.

in millions of euros

Net revenue

€ 645.6 mln.
(pro forma € 675.6)

Growth net revenue compared to 2016

+19.8%

Operating result (EBITDA) excluding exceptional items

€ 40.0 mln.
(pro forma € 40.3)

Growth operating result EBITDA compared to 2016

+20.5%

Operating result (EBIT) excluding exceptional items

€ 25.6 mln.
(pro forma € 27.0)

Growth operating result EBIT compared to 2016

+21.9%



1735



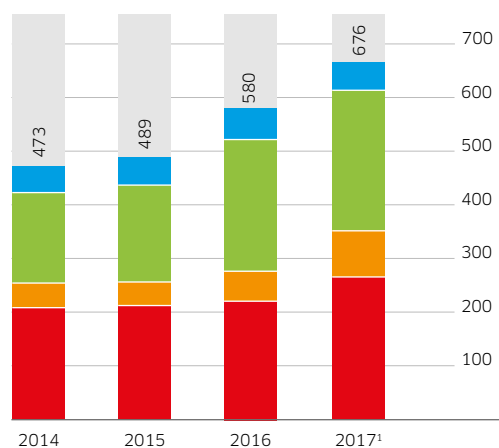
+12%

Growth number of employees compared to 2016



Turnover 2014 - 2017

(in millions of euros)

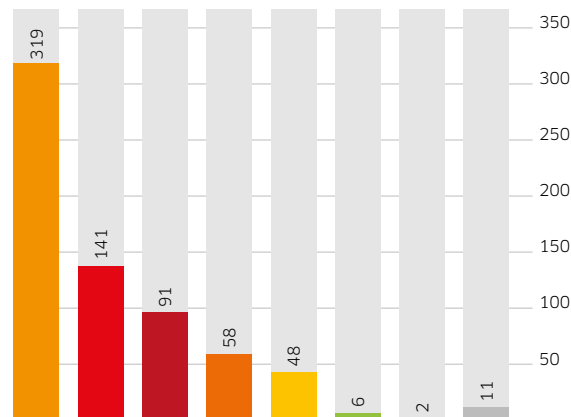


■ Reesink Industries
■ Reesink Green Equipment
■ Reesink Construction Equipment
■ Reesink Mterial Handling Equipment

1. Pro forma

Revenue by country or area

(in millions of euros)



■ Netherlands
■ Belgium
■ Germany
■ Kazakhstan
■ United Kingdom
■ Denmark
■ Turkey
■ Other EU/outside EU



“We have strong ambitions for international growth. Our strategy is focused on achieving growth, both organic and through acquisitions, and on focusing even more on giving customers peace of mind.”

Develop into full line distributor

Continue developing into a supplier of equipment in the broadest sense of the term, in markets that are interconnected. We aim to be a leading full line distributor.



Mission

With its specialist knowledge of products, processes and markets, Royal Reesink aims to be an essential link in the distribution chain by translating market feedback in partnership with the manufacturers into innovative and sustainable solutions that offer added value for dealers and customers and support them in their activities.



Vision

The world faces a huge challenge: according to studies by the United Nations, by 2050, there will be more than nine billion people that have to be fed. Furthermore, the number of middle-class people will grow from two to five billion over the next 15 to 20 years, mostly due to demographic developments in Asia. The effect of this should not be underestimated. Demand for consumer goods from these new middle-class groups will grow accordingly. Increasing consumer needs are expected to lead to demand for food, water and energy rising by 35%, 40% and 50% respectively from current levels. This poses huge economic, ecological and social challenges for our world. Sustainability has long ago passed the point of being simply an issue of caring for the environment. It is a serious matter in which the survival of humanity and our living and working environment is at stake. The need for sustainable innovation is becoming increasingly urgent.

“We aim to be an essential link in the distribution chain.”

These issues are directly reflected in the activities of Royal Reesink. The demand for cleaner, smarter and more efficient equipment and processes will inevitably continue to increase in agriculture, landscape maintenance, logistics and civil engineering. By offering sustainable and innovative solutions with respect for people and the environment, we can make a positive contribution to meeting the challenges that the world faces.



Strategy

Royal Reesink believes that scale and the use of specialist knowledge are important requirements for a distributor to be able to optimally serve customers and add value for all stakeholders.

“We believe that scale and leveraging specialist knowledge are key enabling requirements for optimised services for customers.”

The company accordingly has strong ambitions for international growth. The long-term oriented strategy is focused on achieving growth, both organic and through acquisitions, and on focusing even more on giving customers peace of mind. Growth through acquisitions is not an end in itself. Acquisitions need to represent a good match, be opportune and justified and contribute to earnings.

Our core values

These three core values are the basis on which we think, act and operate every day:

- **solution-oriented**
- **knowledge of products and markets**
- **substantial capacity for innovation**



“By offering sustainable and innovative solutions with respect for people and the environment, we can make a positive contribution to meeting the challenges that the world faces.”

Leading international distributor

Royal Reesink is a leading international distributor of high-quality machines for material handling, logistics, civil engineering, agriculture, horticulture and landscape maintenance. The company offers customers a portfolio of well-known A-brands, including Amazone, Atlas, Bomag, Claas, Horsch, Kobelco, Kato, Kuhn, Linde, Mac Don, Schaeff, Toro and Trimble often on an exclusive basis.



The products are supplied either directly or through dealers to farmers, contractors, green area companies, golf courses, municipalities, government bodies, water boards, foresters and logistics customers operating in the food & agri, non-food, industrial, transfer (harbours), agricultural and civil engineering sectors. Royal Reesink also supplies hydraulic components and systems that partly complement its machine offering.

Royal Reesink provides added value by combining a diversified machine offering with specialist knowledge of the product and the market and a high degree of service. This is embodied in a strong overall concept centred on innovative and sustainable solutions built around the full lifecycle of a machine or machine fleet, enabling the company to accommodate the increasing complexity and connectivity of machines, customers' preference for a single distributor and managing more tightly on total cost of ownership.

“We are a leading international distributor of high-quality machines for material handling, logistics, civil engineering, agriculture, horticulture and landscape maintenance.”

Royal Reesink is mainly active in the Netherlands, Belgium, Germany, the United Kingdom, Kazakhstan, Denmark and Turkey and has around 1,735 employees. The company achieved a pro forma annual revenue of around € 676 million in 2017. Its head office is established in Apeldoorn.

1. Royal Reesink acquired the companies now named Reesink Production and Reesink Logistic Solutions and the activities of De Bruycker in 2017. The pro forma information presented for Royal Reesink includes the financial information of Reesink Production, Reesink Logistic Solutions and De Bruycker for the full year 2017.



Enterprising organisation

Doing business has traditionally been part of Royal Reesink's DNA. Entrepreneurial drive is stimulated within the group by an open culture and an organisational structure in which the divisions and subsidiaries have a large degree of

“We want to develop into a supplier of equipment in the broadest sense of the term, in markets that are interconnected.”

operational responsibility, especially in terms of marketing and customer focus. This enhances the innovative potential and solution-oriented thinking within all layers of the organisation, both horizontal and vertical.

“The best solutions are created by close cooperation between manufacturers, distributors, dealers and customers.”



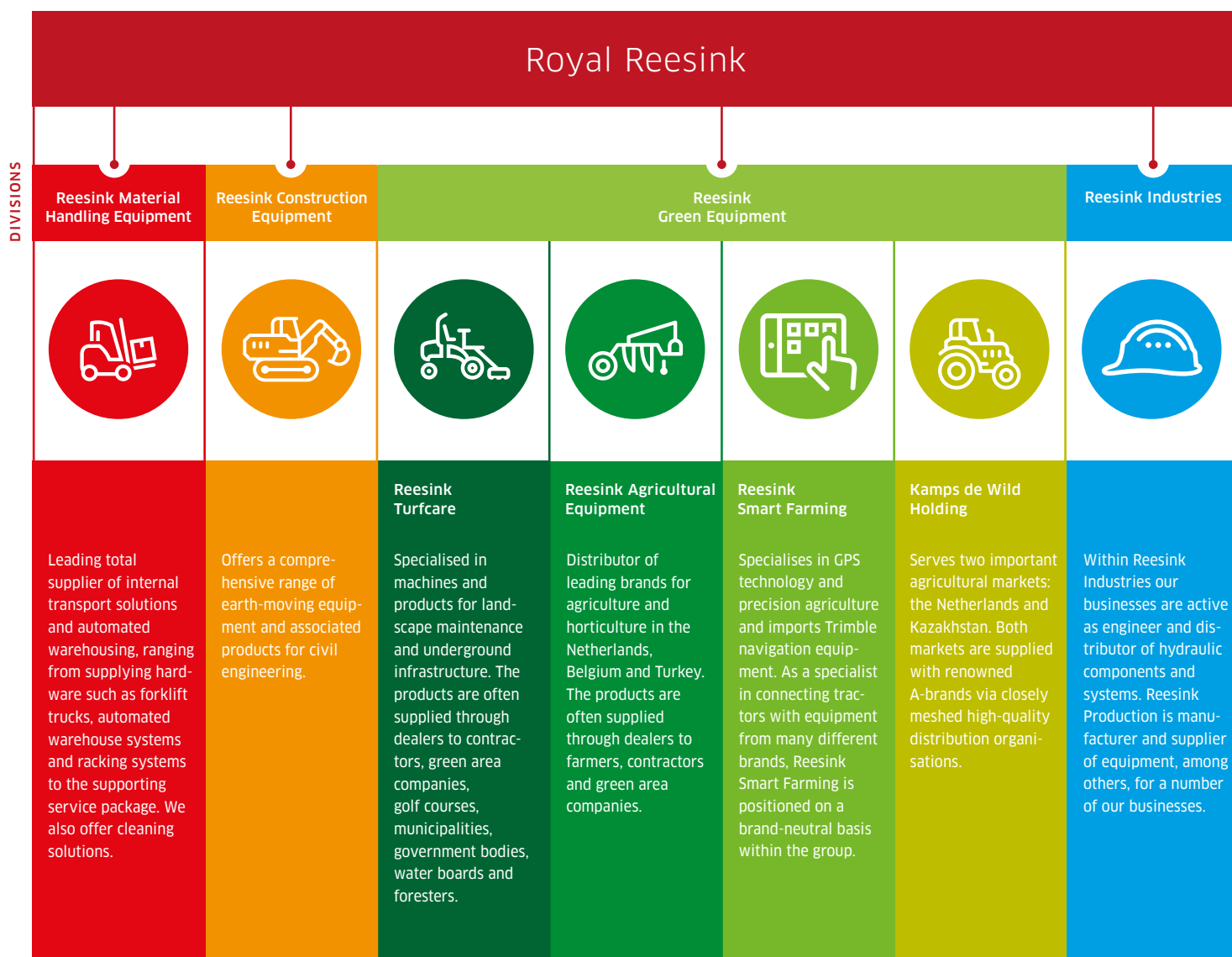
“We are taking ownership of our role as a key driver of the realisation of innovative and sustainable machine, system and process optimisations.”

Our products & markets

Royal Reesink comprises four divisions:

- Reesink Material Handling Equipment
- Reesink Construction Equipment
- Reesink Green Equipment
- Reesink Industries

Reesink Green Equipment is subdivided into Reesink Turfcare, Reesink Agricultural Equipment, Reesink Smart Farming and Kamps de Wild Holding. The reason for this subdivision is the fact that Reesink Agricultural Equipment and Kamps de Wild Holding sell competing brands.





Reesink Smart Farming is positioned as a specialist in GPS technology and precision agriculture on a brand-neutral basis within the group.

Royal Reesink has establishments in the following countries:

Europe:

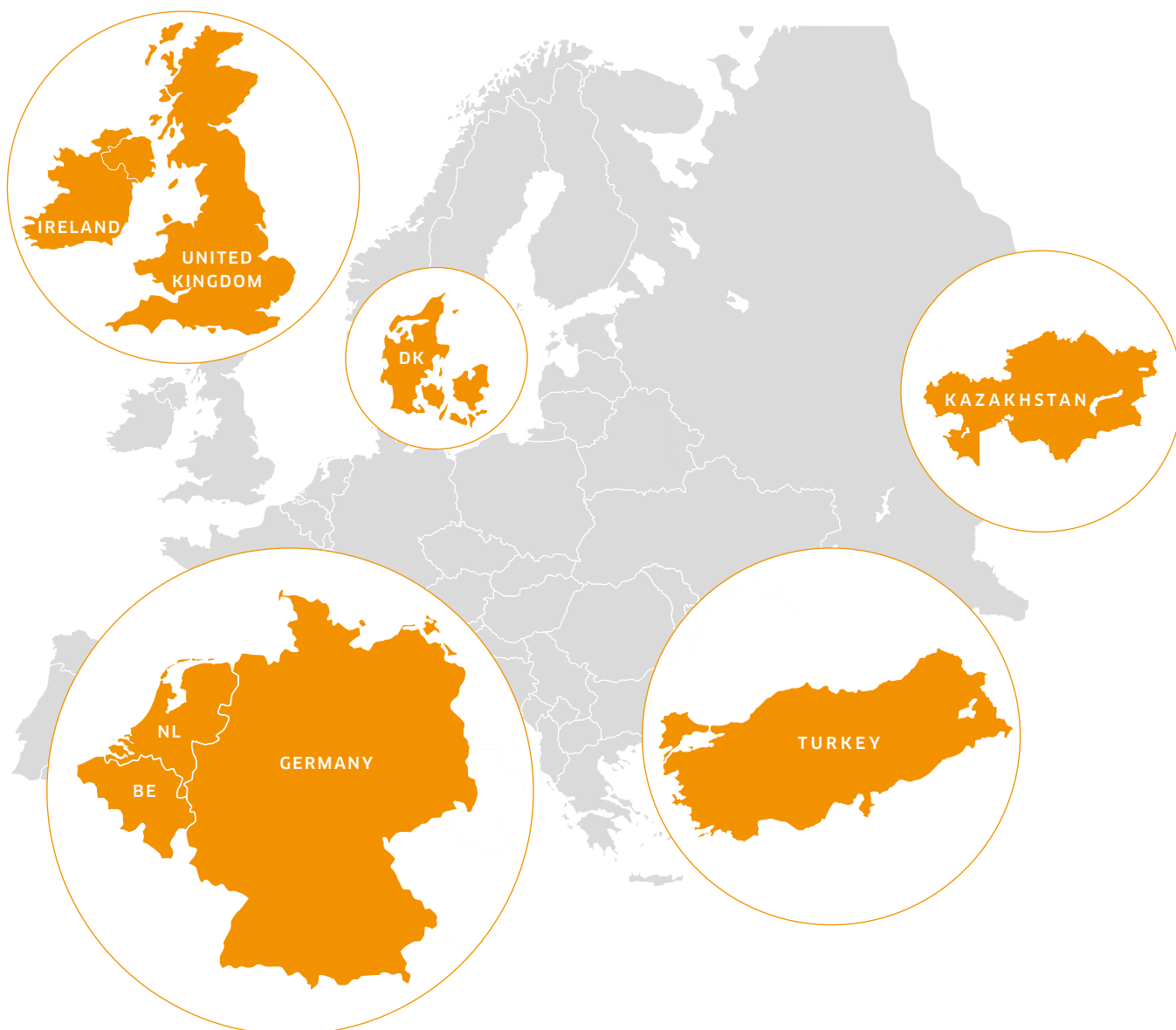
- Netherlands
- Belgium
- Germany

• United Kingdom

- Ireland
- Denmark
- Turkey

Central Asia

- Kazakhstan



We keep your warehouse moving

Reesink Material Handling Equipment is a total provider of internal transport solutions and automated warehousing. With specialised businesses in the Netherlands, Germany, Belgium and Kazakhstan, this division supplies state-of-the-art warehouse products and inventory systems. From forklift trucks and warehouse cranes to automated inventory systems and services. We keep your warehouse moving.

With Reesink Material Handling Equipment, we offer a complete package for total warehouse solutions. Both web shops and warehouses with automated inventory systems and traditionally equipped warehouses and internal transport businesses can rely on us for optimal design and efficient operation of their warehouses; we provide comprehensive solutions, machines, equipment and the associated services. From warehouse design to custom-built

forklift trucks and from warehouse racking systems to 24/7 service.

One-stop-shopping is possible thanks to our complementary businesses, each of which is a master of all aspects of its own discipline. Our businesses jointly ensure that Reesink Material Handling Equipment is an all-round partner in the field of warehouse vehicles and inventory systems. From new to pre-used and from purchase and leasing to rental.



From pallet truck to noiseless electric truck

Many of the businesses of Reesink Material Handling Equipment are distributors of the renowned Linde Material Handling brand. We distribute this A-brand in the Netherlands and Belgium through Motrac, in Germany through Pelzer Fördertechnik and in Kazakhstan through CT Lift Equipment.

Backed by the extensive product range of Linde Material Handling, we offer a broad range of warehouse and forklift trucks. These logistics machines have amply demonstrated their quality and advantages on the international stage in numerous applications. With the products from Linde, we can respond to the varied demand in the market for warehouse management and inventory management. From forklift trucks with a combustion engine to noiseless, electric trucks. From robotised warehouse trucks to hand pallet trucks.

Heavy Trucks

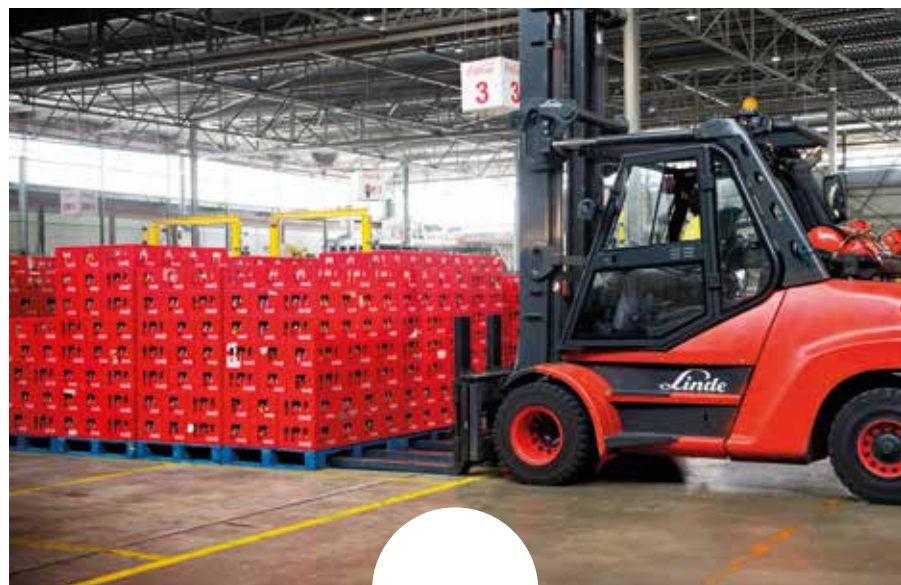
Reesink Material Handling Equipment aims to provide a comprehensive offering in logistics management and execution. There-

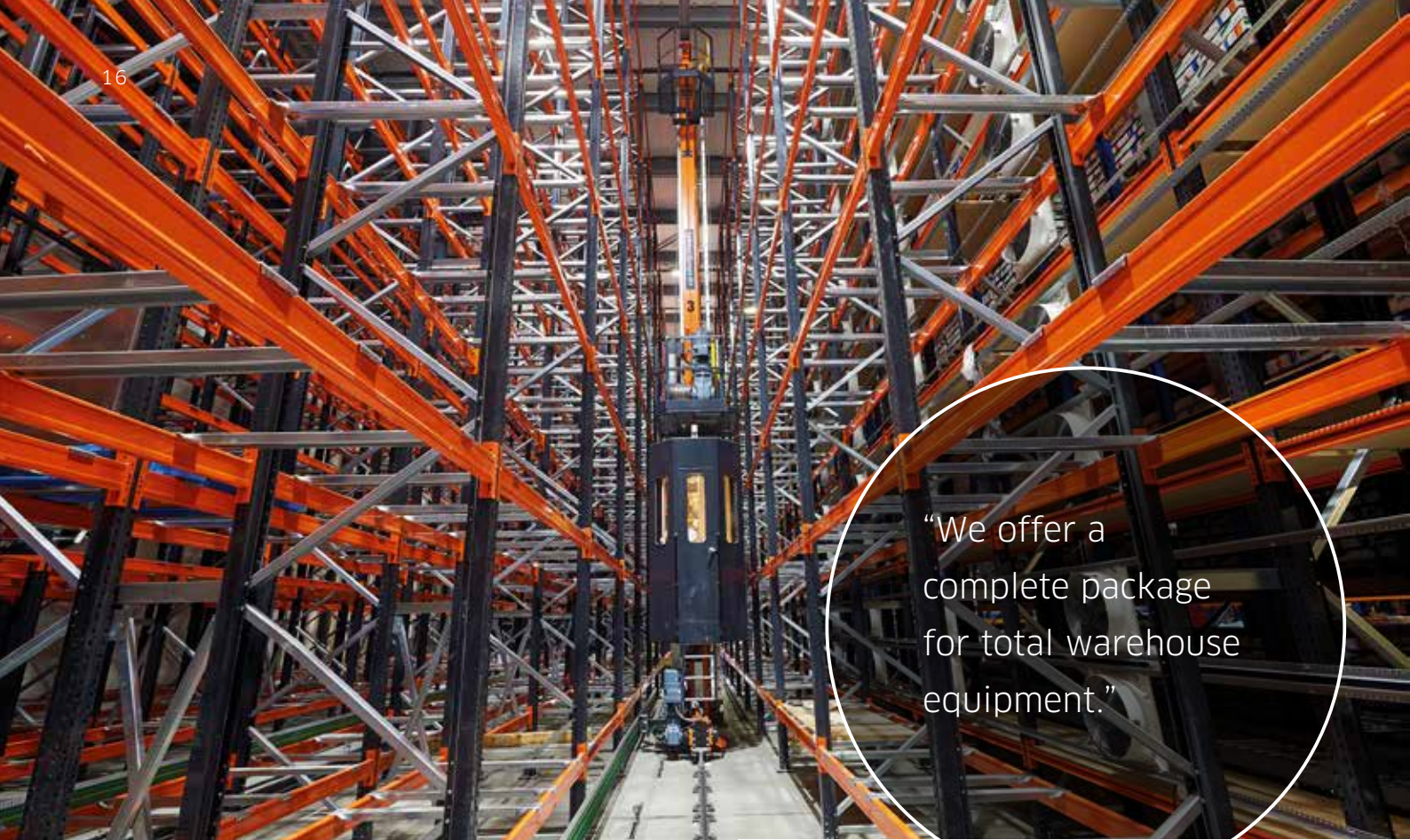
“We are an all-round partner in the field of warehouse management and inventory management.”

fore, we can also provide the right solution even for heavy applications. We are the exclusive distributor of the CVS Ferrari brand in both the Dutch and the German markets. This Italian specialist offers an extensive selection of standard and custom-designed heavy forklift trucks and container handling equipment. CVS Ferrari's robust forklift trucks, reach stackers and empty container handlers are used in many ports, depots and container transport businesses.

Research & Development

The ambition of the businesses described above is to offer a comprehensive concept in which the customer is given peace of mind that his internal logistics are operating optimally. The added value delivered





“We offer a complete package for total warehouse equipment.”

by the cooperation between the various businesses of this division is embodied by higher productivity at lower service costs.

“We develop, design and test innovative products and services for automated inventory management.”

We fully utilise the opportunities for cross-selling and cross-innovation within this division. One of the ways in which we do so is by giving the specialists of Reesink Logistic Solutions the time, in our Research & Development department, to develop, design and test products and services. This specialist in automated inventory systems naturally benefits from the experience and expertise of the businesses and A-brands mentioned earlier.

Logistics automation

We are continually advancing our specialisations in response not only to the special



projects and customers of Reesink Logistic Solutions, but also developments in the world of logistics automation. Fully automated warehouses are progressively gaining ground. Partly due to the emergence of web shops, the acceleration in logistics and the trend towards same day delivery, demand for storage and processing of goods by automatic systems is growing.

Reesink Logistic Solutions is specialist for complete automated warehouse solutions. With own production facilities for warehouse cranes, racking, conveyor systems and operating software. The complete operation software can also be expand into a full Warehouse Management System.

Furthermore, Reesink Logistic Solutions is also dealer for the Benelux of the Norwegian AutoStore system, the most efficient, flexible and innovative technology for automated storage and order picking of small goods.

We keep your warehouse moving.



Handling as well as cleaning

In the Netherlands, we know MotracLinde as an expert in the field of internal transport and handling. Motrac Handling & Cleaning offers that same expertise in the Belgian market while also specialising in 'cleaning'.

As distributor of the Tennant brand of sweeping and scrubbing machines we are the front-runner in the field of soap-free cleaning. We also serve the healthcare segment with the machines from Tennant in which 'detergent-free' cleaning plays a major part.



State-of-the-art warehousing ensures:

- Maximum inventory control
- Efficiency for inbound and outbound goods
- Optimal order picking process
- E-shipping of goods
- Savings in space, time and money

Reesink Material Handling Equipment

- MotracLinde
- Reesink Logistic Solutions
- Motrac Handling & Cleaning
- Pelzer Fördertechnik
- Reesink Schwerstapler
- CT Lift Equipment



We help you to construct

Reesink Construction Equipment offers a very comprehensive range of earth-moving equipment and associated products for civil engineering. We carry A-brands such as Atlas, Bergmann, Bomag, Canycom, Kobelco, Kato and Schaeff, and also provide options for rental and financing of earth-moving equipment.

The Reesink Construction Equipment division facilitates many construction and infrastructure projects. From our establishments in both the Netherlands and Belgium, we help to realise civil engineering works. For instance, water boards use our excavators to keep dykes and watercourses in optimum condition. Road engineering companies use our earth-moving equipment for levelling and preparing the ground for the construction of new roads, but we also look for solutions for less commonplace challenges.

There is a progressively growing demand in the market for temporarily hiring earth-moving equipment and hydraulic equipment. Huur&Stuur is the go-to company for renting a comprehensive range of earth-moving machines (without operator) and a specialist in hydraulic equipment.

With our very modern and extensive fleet of transport vehicles, we can deliver and collect large and small earth-moving equipment, anywhere and always.



Complete programme

With the Kemp Groep, Hans van Driel and De Bruycker-Kemp, we offer a very complete programme of earth-moving equipment and products for civil engineering. Hans van Driel is distributor of the brands Atlas, Schaeff and Bergmann in the Netherlands. Kemp has the selling rights in the Netherlands of, among others, Kobelco crawler excavators. De Bruycker-Kemp has selling rights in Belgium of, among others, Atlas mobile excavators and is the market leader for railway engineering equipment. The company is furthermore active in Belgium in the sale, rental and service of machines and equipment for earth-moving, road engineering and goods handling. The company represents, besides Kobelco, the brands Bomag, Gomaco, Breining, Moba and Leica Geosystems. The delivery programmes for these brands complement each other perfectly. We also carry an extensive range of accessories suitable for making our machines multifunctional.

Unique facilities

Whereas taking a test drive is customary in the world of cars, this was not possible in the earth-moving sector until recently. Because we believe it is important for

“We have all knowledge and experience in-house to provide the right equipment for widely diverging earth-moving challenges.”

operators to test machines themselves, Reesink Construction Equipment has a covered ‘sand pit’ in De Meern (the Netherlands) where we offer our customers an opportunity to try out the machines for themselves.





“From our establishments in both the Netherlands and Belgium, we help to realise civil engineering works.”

This location also has a stock-keeping function. With thousands of parts on stock, we always find what is needed in the warehouse. Even for machines that have been in operation for some time.

“We rent out earth-moving machines and hydraulic equipment.”

Close cooperation

Owing in part to the close cooperation between our businesses, we have all knowledge and experience in-house to provide the right equipment for widely divergent earth-moving challenges.

With a growing number of establishments, our own service department with very



experienced staff, 24/7 emergency service, extensive operating hours and young machinery, the businesses of the Reesink Construction Equipment division ensure that a broad range of civil engineering projects are carried out in the Netherlands and Belgium.

We help you to construct.



Extensive rental programme

Businesses that temporarily need earth-moving equipment, can rent machines such as the following from us:

- (Mini) crawler dumpers
- Wheeled dumpers
- Skid-steer loaders
- Wheeled loaders
- Rollers
- Mini excavators (3.5 to 6.5 t)
- Crawler excavators (70 to 50.0 t)
- Mobile excavators
- Aerial work platforms
- Mini lifting cranes
- Paving equipment etc.
- Miscellaneous hydraulic equipment



Service

We offer extensive service:

- Extensive office hours
- 24/7 emergency service
- Unique transport options
- BMWT-recognised inspection company
- Inspections on site
- Purchase, rental and financing



Reesink Construction Equipment

- Kemp Groep
- Hans van Driel
- Huur&Stuur
- De Bruycker-Kemp



We take care of your green

Reesink Turfcare is specialised in machines and products for landscape maintenance and underground infrastructure. The businesses are active as distributor of leading brands such as Club Car, Ditch Witch, EGO Power, LM-Trac, Toro and TYM. Through them, we help businesses in the maintenance of green areas, golf courses, municipalities, water boards and foresters.

Whether for greenkeeping of golf courses or sports fields management, the maintenance of parks or forests or care for camping sites and locations for special events, as Reesink Turfcare we know that landscape maintenance and underground infrastructure are bespoke services. Add to this the local flora and fauna, soil types and weather conditions and any green area company will know that specific tools are the basis for ensuring that the condition of the – sports – landscape is up to par. Our businesses specialise in machines and equipment that can maintain any

landscape, improve it to the highest level and keep it in good condition. From the KLM Open to World Cups.

Innovative products for greens

Reesink Turfcare is the exclusive distributor of Toro, through which we offer innovative and professional products for lawncare and irrigation systems in the Netherlands, the United Kingdom, Ireland and Denmark. Toro has been active for more than a hundred years in almost one hundred countries. This brand discovered its current core activity



in the past century when five reel mowers were coupled to a Toro tractor to mow the fairways of the golf courses in Minneapolis. Today we see Toro at leading sports tournaments such as the US Open and at cricket and rugby world cups. On many greens we are also pleased to see, besides Toro, another brand from our range, the vehicles of Club Car. This quality brand, likewise American, offers the most extensive range of passenger and goods transport for greens. Club Car offers countless accessories and parts with the aid of which the vehicles – in electric versions and with combustion engines – can be tailored to any required use.

Rapidly responding to changes

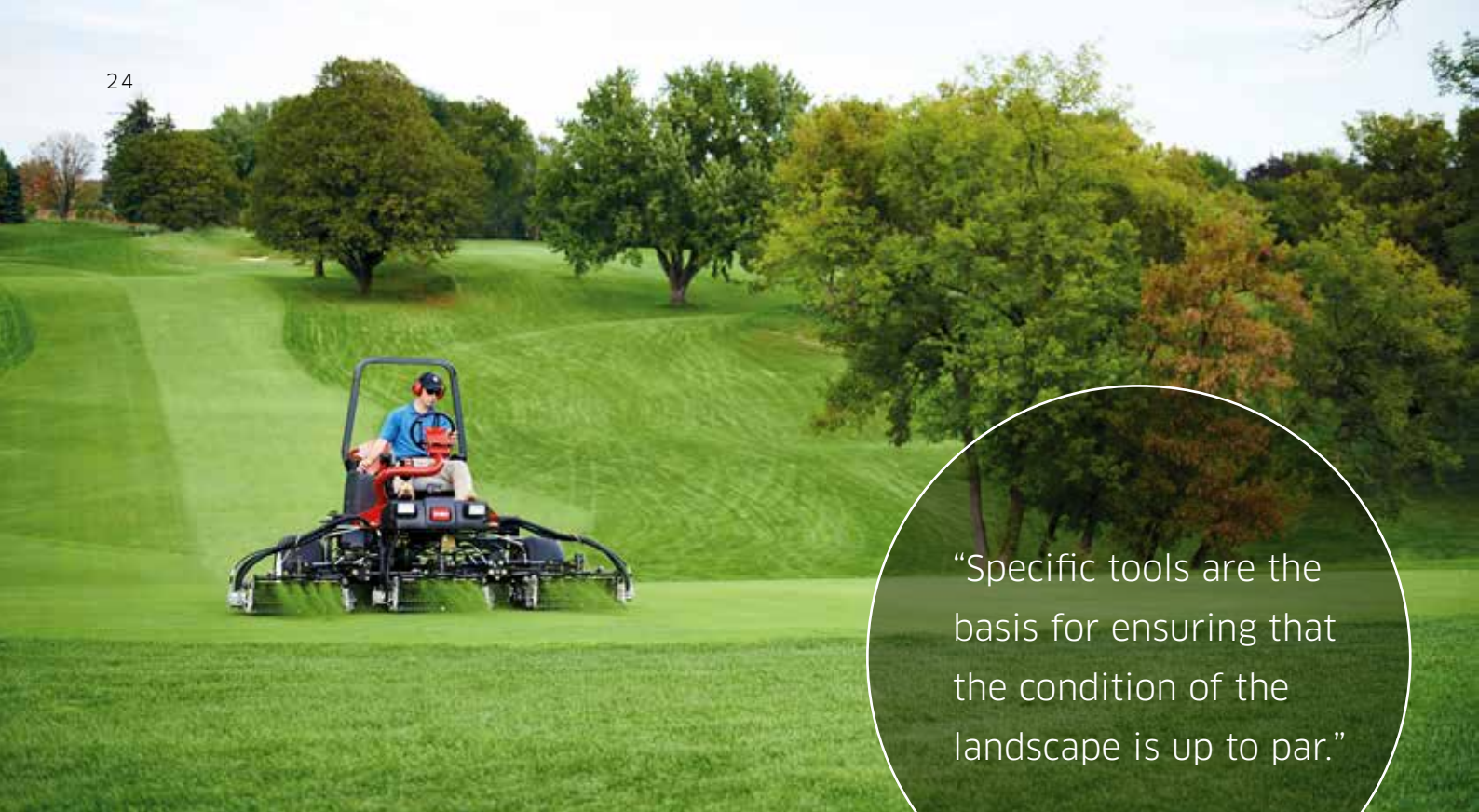
On the greens, but equally for the maintenance of various other landscapes, our division supplies a range of A-brands. For example, with our versatile range of TYM compact tractors we help sports, park and landscape managers in their maintenance work. Thanks to its extensive research and

development division, TYM always responds rapidly to changes in the market. The Finnish LM-Trac tool carriers and shovels complement the product range well. With our American brand Ditch Witch, we supply

“Our businesses specialise in machines and equipment that can maintain any landscape, improve it to the highest level and keep it in good condition.”

machines and equipment for the construction of underground infrastructure such as horizontally controlled drilling rigs, drilling fluid mixing and blending and recycling systems. Besides these well-known brands and concepts, we also offer opportunities to inventive newcomers in this niche market. Examples include brands such as EGO Power, Eliet, Fiskars, Nimos, Oregon, Paldu, Pickpine, Pflanzfuchs, Pellenc, Posch, Prinz, Rauch, SIP, Sticomfort and Westermann.





“Specific tools are the basis for ensuring that the condition of the landscape is up to par.”

Active in Northern Europe

With these brands, we serve the markets in various Northern European countries. Reesink Turfcare operates in United Kingdom, Ireland and Denmark. In the Netherlands,

“We can guarantee low operating costs, durability and short repair times due to specialist and regular maintenance.”

our business Jean Heybroek is engaged in landscape management and underground infrastructure. This business has deep roots in these specific disciplines. It is also engaged in the cleaning sector with brands such as Factory Cat, Columbus and ISAL. Stierman De Leeuw also operates in the Netherlands and has an extensive range of successful high-quality brands in garden, park and forestry. With Packo Green, we serve the market for landscape maintenance and underground infrastructure in Belgium.

Repairs

On the basis of the close cooperation of all these businesses within the Reesink Turfcare division, we offer not only a very broad range of machinery and products but also provide adequate service. We perform the repairs in our well-equipped workshops with extensive stocks of parts or with certified dealer maintenance businesses. By ensuring expert and regular maintenance of machines and equipment and using original parts for them, we can guarantee low operating costs, durability and short repair times.

We take care of your green.





Wide range

We offer a wide range of machines and equipment for landscape maintenance and underground infrastructure. From arm mowers and forestry tillers to irrigation machines and wood choppers and from chainsaws to snow ploughs.

Strong brands

Good and thorough maintenance reduces operating costs and prevents machine outages. We provide extensive service including training courses for drivers, extensive parts delivery, on-site service and short repair times, for a range of strong brands including:

- Amazone
- ClubCar
- Columbus
- Ditch Witch
- EGO Power
- Imants
- LM-Trac
- Nilfisk
- Otterbine
- Pellenc
- Toro
- TYM
- Spijkstaal
- WeedSteam



Reesink Turfcare

- Jean Heybroek
- Stierman De Leeuw
- Packo Green
- Reesink Turfcare UK
- Reesink Turfcare IRE
- Reesink Turfcare DK



We contribute to your harvest

Within Reesink Agricultural Equipment, our businesses are active as distributor of leading brands such as Kuhn and Rauch. The machines and products are mainly supplied through qualified dealers to farmers, contractors, green area companies, municipalities and water boards.

Good machines are essential in the agricultural industry, in both regular and organic agriculture. The product range of Reesink Agricultural Equipment includes machines for silage, feed processing and soil tilling, seeders and sprayers and spreaders.

We work very closely with the manufacturers of the machines in this segment. The French brand Kuhn is one of our flagship brands. We

have carried this brand in the Netherlands since 1954 via Reesink Technische Handel, which supplies the machines through a dealer network with nationwide coverage. Packo Agri represents Kuhn in the Belgian market. We are also the exclusive distributor of this brand for the Turkish market. With their extensive knowledge, our businesses are an indispensable link in the chain.



Extensive range

Kuhn is known for its extensive range of machines and products for livestock farming, crop farming and horticulture. In the field of silage machines, this brand offers various mowers, shakers, rakes, balers and wrappers. For feed processing, we offer Kuhn machines such as self-loading feed trays, straw blowers and feed mixing vehicles in a range of versions.

Optimal quality monitoring

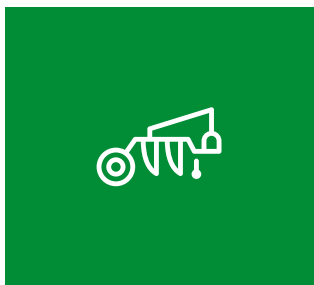
Farmers are setting progressively more stringent demands for machines. With Kuhn, thanks to the mechanical, pneumatic and precision seeders with various operating widths we offer a suitable seeding application for any crop and any agricultural soil. We also carry an extensive range of Kuhn soil tillage machines: tillers, rotor head harrows, seedbed preparation combines, subsoilers,

disc harrows, strip tills and ploughs. We have shredders, choppers, (sidearm) flail mowers and rotary cutters for maintenance of green areas.

“Thanks to the mechanical, pneumatic and precision seeders with various operating widths we offer a suitable seeding application for any agricultural soil.”

Portfolio of A-brands

Since 1985, we have been the importer in the Netherlands of the German brand Rauch, a leading manufacturer of spreaders. This brand's core competence is the dosage and distribution of various kinds of granular material such as artificial fertilizer, sand, salt and seeds. Following the addition of the Einböck and Knoche brands to the product range, Reesink Agricultural Equipment has a full offering of seeders, weeding harrows and hoes, disc cultivators and disc harrows, drill combis, combine seeders, stalk choppers and deep subsoilers.





“We provide maintenance in our workplace and field services.”

Complete product range

The German manufacturer Bergmann has also been part of our delivery programme since 2008. This manufacturer's range comprises self-loading trailers, manure spreaders,

“We work very closely with the manufacturers of the machines and brands in this segment.”

silage trailers, overloading trailers and special machinery. Our range is completed by Osna's offering of piston pumps.



Our warehouse with extensive stocks of parts contributes to minimising downtime. In addition, we or our dealers provide (field) service and maintenance for all the machines.

If required we can deliver parts on-site by express shipment. Because we know that each – often short – stage in agriculture is of key importance for the volume and quality of harvests.

We contribute to your harvest.



Extensive range

We offer a very extensive range of agricultural machines, equipment and apparatuses of the Kuhn, Rauch, Einböck, Knoche, Bergmann and Osna brands. A selection from our offering:

- Balers and wrappers
- Harrows and ploughs
- Feed processing and soil tillage machines
- Seeders, sprayers and spreaders
- For maintenance of green areas: choppers, (sidearm) flail mowers, sprayers, shredders, rotary cutters



In brief:

- Very extensive portfolio of A-brands
- Extensive stocks of parts
- Repair and maintenance, including on-site
- Financing options including leasing and loans
- Training for users of the machines
- Training for mechanics

Reesink Agricultural Equipment

- Reesink Technische Handel
- Packo Agri
- Reesink Turkey



We optimize your farming

Reesink Smart Farming focuses on precision agriculture. We do this by concentrating on GPS technology, sensor technology and data processing. In the Dutch, Belgian and North German markets, Reesink Smart Farming is the distributor of brands including Trimble, Precision Makers, Veris and Pessl. We also develop own products and applications. We support farmers in their production process.

Precision agriculture is a method in which parcels of land are no longer used uniformly; instead, the variation within the parcel is actively utilised. Doing exactly what is necessary for each specific location contributes significantly to more sustainable agriculture. Through the combination of hardware, software and services that Reesink Smart Farming supplies, we support farmers to successfully implement this in their operations. A major element in precision agriculture

is automatically controlling machines and tractors within a tolerance of 2 cm. Various sensor technologies, from soil scans to drones, also play an important part, enabling monitoring of soil and crop status. Combining monitoring with automatic control and operation, allows optimisation of seeding, fertilisation and protection. Reesink Smart Farming can contribute to an optimum balance between input and yields with its machines, systems and innovations. At the end



of the growing process, metering on harvesting machines quantifies the yield for each location. This enables farmers to collect, combine and analyse all data for the land and the crops. Our management information systems can provide input for optimising next year's crops.

Inventive solutions

Reesink Smart Farming offers one-stop-shopping in the Netherlands, Belgium and Germany (North Rhine-Westphalia, Lower Saxony and Schleswig-Holstein) for hardware, software and services for precision agriculture. In these countries, we serve the market through Vantage Agrometius, a technical trading company and service provider that has fully specialised in GPS technology and precision agriculture. In recent years, Vantage Agrometius has grown into a dynamic company whose employees often have completed agricultural or technology studies, and many of them also have extensive

practical experience. Consequently we do not just advise on sales but are also driven


“Our management information systems provide input for optimising next year's crops.”

to create inventive and practical solutions ourselves. Development and innovation are high on our day-to-day agenda.

Comprehensive package of smart products

Vantage Agrometius is a distributor of the renowned brands Trimble, Veris, Pessl and Precision Makers. In addition to supplying hardware and software we also handle aftersales in full. Our core activities are: sales, training, helpdesk, service, product development and systems integration. Our mission is to offer a comprehensive package of smart products and services that enable our customers to produce more efficiently and more profitably.





“Our training courses are modular and allow for combining as required.”

Service in busy times

We are aware that farmers need to maximise production in busy times and that idleness in this peak period can have disastrous consequences. Accordingly, we set great store by service and support. From our establishments in the Netherlands, Belgium and

“Our mission is to offer a comprehensive package of smart products and services that enable farmers to successfully apply precision agriculture in their business.”

Germany, our helpdesk provides support by telephone, team viewer or by e-mail. If we are unable to resolve a malfunction from a distance, service department staff will come to the location concerned to solve the problem.



Modular training

We know from experience that smart farming and precision agriculture require specific knowledge and expertise. Optimal application of GPS technology, automatic control and sensor technology calls for specific skills. We cater to this need by providing monthly training courses for beginning or advanced learners of those skill sets in our training centre or on site. The training courses are modular and allow for combining as required. With our products, advice and knowledge transfer, we aim to contribute to improving and increasing yields.

We optimize your farming.



Innovation and development

In order to maximise and accelerate the profitability of their GPS system, many farmers deploy their GPS system on multiple tractors. The transfer must be made quickly in that case, as time is limited during busy periods. The Rapid Motor Transfer developed by Reesink Smart Farming enables the hydraulic system to be transferred in five minutes.

Smart Farming at a glance

- Control
 - GPS displays
 - Automatic tractor & tool control
 - Fully autonomous vehicles
- Precision agriculture
 - Variable dispensing and section control
 - Soil advice systems
 - Crop and yield monitoring and Information Management
- Cultivation technology
 - Kilver and drainage control and land measurement equipment
 - 3D analysis and design software
- Services
 - GPS error correction signals, Veris soil scan and data processing
 - Service Center
 - Training



Reesink Smart Farming

- Vantage Agrometius NL
- Vantage Agrometius B
- Vantage Agrometius D



We respond to your needs

Kamps de Wild Holding serves the agricultural markets in the Netherlands and Kazakhstan with renowned A-brands and a closely meshed, high-quality distribution organisation. We carry brands such as Claas and Amazone in both markets. There are however substantial differences between the markets in Kazakhstan and the Netherlands, and we therefore apply customisation for each of these two countries.

While the Netherlands is characterised by a mild climate with small-scale, intensive high-tech agriculture, Kazakhstan has a continental climate and extensive tracts of fields, on which grains are often grown. That requires our businesses to provide customisation for each country and of course each customer. This is reflected in the brands we offer in each country and in the approach that farmers expect from us. In the Netherlands, Kamps de Wild carries three complementary A-brands: Claas,

Amazone and Kaweco. Claas specialises in (self-propelled) harvesting machines, tractors and agricultural logistics. Amazone's product range is focused on soil tillage, seeding, fertilising and protecting crops. Besides these import brands, we carry our own Kaweco brand. Kaweco machines for manure processing and agricultural transport are developed in the Netherlands and built by Reesink Production. These machines are not just used on Dutch soil but are exported as well.



Local management

We serve the Dutch market per brand via an exclusive dealer network led by local management; the staff know the customers personally and understand the operating conditions in the region concerned. But we are also very close to our customers ourselves. Because Kamps de Wild is a shareholder at some of these exclusive dealers, we often visit our end customers ourselves, which enables us to respond to their requirements. It has also meant that we offer extensive options for leasing and renting out to enable farmers to optimally integrate their investments in their business operations. By means of extended guarantee programmes and maintenance contracts, we increase the operational availability of the machines for our customers. We also provide assurance through our service organisation; the close cooperation between Kamps de Wild, dealers and suppliers makes urgent deliveries and 24-hour service possible.

For any crop and any agricultural land

Kamps de Wild Holding has operated in Kazakhstan since 2013. In this country

“With our extensive options for leasing and renting out, farmers can optimally integrate their investments in their business operations.”

we carry, as we do in the Netherlands, the German brands Claas and Amazone. The main brands we carry for Kazakhstan are: Horsch, Mac Don, Morris and Kuhn. The German brand Horsch provides machines for large-scale soil tillage and seeding technology. With our Canadian brands Mac Don and Morris we supply, respectively, self-propelled windrow mowers for grass, grains and rice, and knowledge and materials for high-quality and large-scale seeding technology. The delivery programme for grain farmers is completed by the self-propelled Kuhn sprayers and seeders.





“We also offer training in order to get as much as possible out of the machines.”

Agriculture in Kazakhstan is a very large-scale activity. Some of our customers have more than 300,000 hectares (an area comparable to the province of Overijssel, NL). We therefore serve the Kazakhstan market via CT Agro, which comprises two entities: CT Agro GmbH and CT Agro TOO.

“Although these markets are very different, we work with the same focus on advanced technology, excellent service and attentiveness to divergent requirements.”

CT Agro GmbH is responsible for sales, financing, leasing, product management and marketing. CT Agro TOO provides service and parts.

Own service staff

In Kazakhstan, we have own establishments with our own service staff and selected stocks of parts in the main agricultural

regions. After the season, our technical specialists inspect the machines and prepare a list of the required maintenance and parts.

Under the leadership of one of our service staff, the agricultural business will often carry out the maintenance itself. Kazakhstan businesses often manage their own huge machine fleets. In addition to sales, repairs and (support for) maintenance, we also offer training for tractor drivers and other operators, in order to get as much as possible out of the machines.

Although the markets in the Netherlands and Kazakhstan are very different, Kamps de Wild Holding works with the same focus on advanced technology, excellent service and attentiveness to divergent requirements in both of them. High operational availability is thus assured for our customers, who can therefore focus on the success of their own businesses.

We respond to your needs.



Our products and brands

These range from self-propelled harvesting machines and (system) tractors to soil tillage machines and broadcast fertilizer spreaders. But manure machines, transport tanks, sprayers and seeders are also part of our very extensive range of agricultural products and machines. All from renowned brands such as:

- Amazone
- Claas
- Kaweco
- Mac Don
- Morris
- Horsch
- Trioliet
- Summers



We offer operational reliability

Our response to the requirements of farmers:

- Periodic maintenance
- Timely replacement of parts subject to wear
- Availability of original parts
- Resolve malfunctions on site
- Contribute to maximal cost control
- Machine insurance that goes beyond the statutory guarantee
- Financing programmes including leasing, loans, deferred payment

Kamps de Wild Holding

- Kamps de Wild
- CT Agro



We support you to produce

The businesses of Reesink Industries are active as engineer and distributor of hydraulic components and systems. In this division, we supply mainly to installation production companies, technical wholesalers, the offshore and shipping industry, machinery manufacturers and the mobile and agricultural industry.

Engineering and production

Reesink Production focuses mainly on the engineering and production of high-quality end products for the Royal Reesink businesses, such as agricultural machines for Reesink Green Equipment and warehouse cranes for Reesink Material Handling Equipment. All machines (both series and specials) are built only on commission in a well-equipped production location using modern technologies and experienced specialists. Reesink

Production aims for long-term partnerships with its customers based on mutual respect and pleasant working relationships.

Production of construction components

Reesink Production also specialises in welding technology and enjoys a high reputation for the manufacture of machinery parts and components for widely divergent sectors offers various all-in options for project execution, ranging from certified welding,



heat treatment, machine post-processing to conservation in-house. From machine components to moulds for the concrete and plastics industries. From series and special welding to assembly and maintenance of steel industrial installations on site.

The parts and components produced by Reesink Production are often destined for other businesses within the various divisions of Royal Reesink. For instance, we produce components for Kaweco, our brand

of agricultural machines distributed by Kamps de Wild.

We also produce, assemble and directly deliver full end products to machine manufacturers. If required we can also perform construction work, maintenance and repairs at the place of destination, both in the Netherlands and abroad.

“We specialise in welding technology and manufacturing machinery parts and components.”

Hydraulic solutions

In order to provide a comprehensive offering to our customers, Reesink Industries also engages intensively in hydraulics. Motrac Hydraulics, established in the Netherlands and Germany, is an engineering business and system integrator. We supply hydraulic solutions and hydraulic components. Our preferred partners are Linde Hydraulics (hydraulic pumps and motors), Bucher Hydraulics (valves), Eaton (filtration technology), Völkel Mikroelektronik (electronic logic controllers) and our own IMAV products (valve technology and manifolds). With these components, we engi-





"We build complete hydraulic machines, such as powerpacks and on-offshore installations."

"All our hydraulic solutions are created in close consultation with our customers and their engineering departments."

neer and build high-quality full hydraulic system solutions, mobile and stationary drives, hydraulic power packs (HPUs). We supply not only high-quality products, but also the knowledge and experience of over sixty years in hydraulic engineering. We actively provide input regarding customers' thinking about future developments, hence the slogan: "Powered by experts!"

We support you to produce.





From engineering to production

The division Reesink Industries is active as engineer and distributor of hydraulic components and systems. Reesink Production is, among other things, a manufacturer and supplier of equipment for a number of our businesses. A brief overview of the various products and services:

- Manufacturing
 - Manufacturer of end products for agriculture, such as manure processing and silage trailers.
 - Automated warehouse cranes for material handling
- Hydraulics
 - Hydraulic solutions and components
 - Cooperation with system partners Linde Hydraulics, Bucher Hydraulics, Eaton and Völkel Mikroelektronik
 - IMAV products such as valve technology and manifolds



Synergies due to cooperation

Cooperation between the businesses of the division Reesink Industries offers clear synergies, as does the close cooperation of this division with the Reesink Green Equipment and Reesink Material Handling Equipment divisions, for instance.

Reesink Industries

- Motrac Hydrauliek
- Reesink Production
- Motrac Hydraulik















Royal Reesink B.V.



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|--|--|--|
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| Reesink Agricultural Equipment | Reesink Smart Farming | Reesink Industries |
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